

CURRICULUM VITAE

1. FAMILY NAME: Conicella
2. FIRST NAMES: Fabrizio
3. DATE OF BIRTH: 12/15/1965
4. NATIONALITY: Italian
5. CIVIL STATUS: Single
6. ADDRESS: **C/O BIOINDUSTRY PARK SILVANO FUMERO SPA**
 Via Ribes, 5
 10010 Colletterto Giacosa (TO) - ITALY
 Ph +39 0125 561311
 Fax +39 0125 538350
 Mobile +39 348 2476008
 E-mail: conicella@bioindustrypark.it

Home address:
 Via Alberito, 20 – 10090 Cuceglio (TO) – ITALY
 Mobile +39 347 2131511
 Personal e-mail: fconicella@libero.it

7. EDUCATION

<i>Institution</i>	Università di Padova (IT) – Dept. of Industrial Engineering
<i>Date: from - to (month/year)</i>	September 2012
<i>Degree(s) or Diploma(s) obtained</i>	International summer school on Entrepreneurial management and Innovation Marks: N.A.
<i>Institution</i>	Business School SDA Bocconi - Milano
<i>Date: from - to (month/year)</i>	September 2002 – December 2002
<i>Degree(s) or Diploma(s) obtained</i>	Management development program – II° edition 2002 Marks: N.A.
<i>Institution</i>	European Biobusiness Foundation (NL) -Smurfit Business School (IRL) -De Baak Management Centrum VNO–NCW (NL) –BioResearch Ireland (IRL) –Growcorp (Irl) –Corsendonk Business College (B) – ...&...The Virtual Executive Centre (NL)
<i>Date: from - to (month/year)</i>	September 2000 – February 2001
<i>Degree(s) or Diploma(s) obtained</i>	PanEuropean Masterclass Biobusiness training course Marks N.A.
<i>Institution</i>	Consorzio per il Distretto Tecnologico del Canavese - Ivrea - Italy
<i>Date: from - to (month/year)</i>	September 1994 - May 1995
<i>Degree(s) or Diploma(s) obtained</i>	Agent for Territorial Development Marks 100/100
<i>Institution</i>	Convey - Consorzio per il Trasferimento di Tecnologie - Turin - Italy
<i>Date: from - to (month/year)</i>	March 1993 - July 1993
<i>Degree(s) or Diploma(s) obtained</i>	Expert in Marketing and advanced information for enterprise. Marks: 100/100
<i>Institution</i>	Centro per le Tecnologie Informatiche "C. Ghiglieno" - Salerano (TO) - Italy
<i>Date: from - to (month/year)</i>	April 1992 - September 1992
<i>Degree(s) or Diploma(s) obtained</i>	Expert in computer science for the enterprise Marks: 100/100
<i>Institution</i>	Università degli Studi di Torino - Facoltà di Scienze Politiche - Torino - Italy
<i>Date: from - to (month/year)</i>	September 1985 - December 1990
<i>Degree(s) or Diploma(s) obtained</i>	Degree in International political sciences - Graduation thesis: "...International regulations of Multinationals.." Marks: 110/110

<i>Institution</i>	Liceo Classico "C. Botta" - Ivrea (TO) - Italy
<i>Date: from - to (month/year)</i>	1979 - 1985
<i>Degree(s) or Diploma(s) obtained</i>	Maturità Classica. Marks: 46/60

8. LANGUAGE SKILLS: (Mark 1 to 5 for competence)

<i>Language</i>	<i>Reading</i>	<i>Speaking</i>	<i>Writing</i>
Italian	5	5	5
French	5	3	2
English	5	4	3
Spanish	1	/	/

9. OTHER SKILLS AND KEY QUALIFICATIONS:

- Specific know-how in managing initiatives in high-tech sectors (life sciences, ICT, etc)
- Experience in managing organizations and divisions in developing business plan and in realizing self-sustainable initiatives. Experience in managing science parks and incubators. Experience in supporting as member of managing boards or non executive director in innovative start-ups.
- Track record in planning managing and evaluating regional, national and international project focused in innovation, technology transfer internationalization of SMEs and implementation of innovative support schemes.
- Experience in drafting strategies action plans, deliverables and reports for innovation, technology transfer company/science park/incubator management and cluster development.
- Experience as consultants in supporting companies in medium to high tech sectors in implementing internationalization, R&D and business development/marketing actions.
- Experience in managing scientists and R&D projects focused on applicable and exploitable results
- Broad international network of multi-sector contacts, facilitating consortium building .
- Good writing skills and capability to deliver training and presentations in italian, english and french;
- Research interest on innovation, science park management, clustering in high tech sectors and technology transfer
- Skilled in evaluating business plans and projects proposals
- Authoring and editing project proposals and deliverables, strategy papers and action plans.
- Excellent interpersonal skills and motivated team worker;
- Management of international project teams;
- Ability to coordinate with other team members in both English and French
- Experienced in planning and coordinating individual activities and responsibilities.

- More that 30 article and publications on innovation, technology transfers biomanagement, clustering, networking and more of 130 speeches in national and international conferences and work-shops
- ICT know-how:
 - Operating systems: Microsoft Windows based systems and Macintosh systems.
 - Languages: Basic knowledge of HTML.
 - Office productivity tools
 - Communication: Professional use of internet.
 - Web management: basic WEB management skills

10. PRESENT POSITION:

<i>Date: from - to (month/year)</i>	July 2012- today
<i>Location</i>	Colleretto Giacosa (TO) - Italy
<i>Company</i>	Bioindustry Park Silvano Fumero SpA – www.bioindustryPark.eu bioPmed innovation cluster - www.biopmed.eu
<i>Position</i>	Director international projects and business development – bioPmed cluster coordinator
<i>Description</i>	Responsible of business development, technology transfer and marketing activities, coordinator of international and Eu funded projects. Coordinator of bioPmed cluster that has more of 80 formal members with more of 40 different R&D projects launched in the last 4 years (around 20 MI euro total budget). Responsible of international cooperative agreement. Assistance to President, CEO and general Manager for strategy definition and implementation. Member of national and international working group and committee in technology transfer, cluster development, incubation and innovation in life sciences. Member of evaluation panel for business plans and R&D projects. Member of the steering committee of CEBR (Council of European Bioregions), of the "Comitè d'Orientation strategique" of Genopole (F) and of the Advisory board of Eurotransbio (until december 2013), of the managing board of Assobiotec from 2008 till june 2013, of the Managing board of Associazione Italia Startup, of the evaluation committee of ANBI, of the ItalianBioparks and the Start-up working groups Apsti-Assobiotec. Consultancy to Companies and Public Administrations on cluster development, science park/incubation management, technology transfer, marketing, strategy and innovation management issues. Responsible of corporate web sites. Responsible of technology scouting activities.

<i>Date: from - to (month/year)</i>	June 2013 - today
<i>Location</i>	Colleretto Giacosa (TO) - Italy
<i>Company</i>	Ephoran-Mis srl – www.ephoran-mis.com
<i>Position</i>	President
<i>Description</i>	Ephoran-MIS is a company specialized in scientific services particularly at preclinical level.

<i>Date: from - to (month/year)</i>	June 2013 – today
<i>Location</i>	- Ivrea (TO) Italy
<i>Company</i>	Fondazione Natale Cappellaro – Museum Laboratory Tecnologic@mente
<i>Position</i>	President
<i>Description</i>	Cultural Foundation managing a Laboratory-Museum dedicated to technologies developed in Italy and related to writing and calculation

<i>Date: from - to (month/year)</i>	February 2013 – today
<i>Location</i>	- Firenze (IT)
<i>Company</i>	- Consiglio Nazionale delle Ricerche – Istituto Sistemi Complessi
<i>Position</i>	Associato problematiche di innovation management e trasferimento tecnologico
<i>Description</i>	Associated researcher on Innovation management and technology transfer to the National Research Council institute Complex System. ITN-NETT Project

<i>Date: from - to (month/year)</i>	October 2012 – Today
<i>Location</i>	Novara (Italy)
<i>Company</i>	Università Piemonte orientale – www.unipmn.it
<i>Position</i>	Contract professor
<i>Description</i>	Contract professor for the course and "Innovation management and Technology Transfer". Accademic year 2012 – 2013 and 2012 - 2014 – CDL Biotecnologie - www.unipmn.it

<i>Date: from - to (month/year)</i>	February 2011 – Today
<i>Location</i>	Torino (Italy)
<i>Company</i>	Università di Torino – www.unito.it
<i>Position</i>	Contract professor
<i>Description</i>	Contract professor for the course and "Innovation management, Technology Transfer". Accademic year 2011 - 2012 - Biology Faculty - Università di Torino. Accademic year 2012 – 2013 and 2013 - 2014 – “Business planning” – Scuola Universitaria Interfacoltà per le Biotecnologie - www.unito.it

<i>Date: from - to (month/year)</i>	January 2009 – today
<i>Location</i>	- N.A.
<i>Company</i>	- Different private organizations, companies and public authorities
<i>Position</i>	Consultant
<i>Description</i>	Business plan and R&D project evaluation for business plan competition (Start-cup, Italian Venture Forum, European Venture Contest, Innovis, etc) and for private and public organisations. Strategic consultancy to SMEs for exploitation paths identification, business planning marketing and innovation management. Training in cluster development and innovation management

11. PROFESSIONAL EXPERIENCE RECORD:

<i>Date: from - to (month/year)</i>	November 2008 – June 2013
<i>Location</i>	Colleretto Giacosa (TO) - Italy
<i>Company</i>	Ephoran-Mis srl – www.ephoran-mis.com
<i>Position</i>	Member managing board
<i>Description</i>	Ephoran-MIS is a company specialized in scientific services particularly at preclinical level. As a member of the managing board direct involvement in Business development and strategy

<i>Date: from - to (month/year)</i>	January 2007 – June 2011
<i>Location</i>	Colleretto Giacosa (TO) - Italy
<i>Company</i>	Bioindustry Park del Canavese Spa (Now Bioindustry Park Silvano Fumero)
<i>Position</i>	bioPmed innovation cluster coordinator General Manager

<i>Description</i>	General manager with specific responsibilities on institutional relations, marketing, business development, technology transfer and incubation activities. Start-up and management of bioPmed innovation cluster initiative. Coordination of EU funded projects. Technology scouting activities. Management of IP portfolio and reporting of applied research iTECHPLAT scientific framework project. From 2007 till 2009 management of scientific platforms (LIMA). General management and support to the managing board for budgeting and HR management.
--------------------	--

<i>Date: from - to (month/year)</i>	July 1999 –December 2007
<i>Location</i>	Colleretto Giacosa (TO) - Italy
<i>Company</i>	Bioindustry Park del Canavese Spa (Now Bioindustry Park Silvano Fumero)
<i>Position</i>	Project manager and Business development officer
<i>Description</i>	Project manager of R&D and Technology transfer project. Responsible of the implementation of marketing strategies at national and international level. Responsible of the start-up of discovery (incubation) initiative Scouting activity linked to iTECHPLAT framework project: scouting in universities, in-licensing of scientific results and of intellectual property rights, patent filing

<i>Date: from - to (month/year)</i>	May 1995 — October 1999
<i>Location</i>	Ivrea (TO) - Italy
<i>Company</i>	Consorzio per il Distretto Tecnologico del Canavese - DTC
<i>Position</i>	"SMEs International and Technology Development Center" manager
<i>Description</i>	Project manager of R&D and technology transfer projects in ICT fields for the Consorzio (project Manager for ESPRIT Project TBP TIME with partners from France, U.K. and Holland, Italian project manager for Leonardo Project Europreneurs with partners from Portugal, U.K., and Spain, project manager of the Telematics Infoville project, project manager for DTC of Leonardo project Euromanagement, ADAPT Da Vinci and ADAPT Web City project manager) Diffusion of information for S.M.E.s in the field of international opportunities (fairs, Europartenariat, Interprises, partnership, e.c.) E.U. rules, international relations, TBP and general information. Consultancy in marketing, project management, Technologies for Business Processes, business planning and S.M.E. international development field. Lecturing in marketing, information retrieval and industrial organization (Courses for entrepreneurs, unemployed people and for TACIS programme). Managing sessions about ICT management and technology Transfer in ICT field (PROTEC methodology). Manager of "Ufficio Antenna del Canavese - EIC 375" and of a BRE point of information up to 1998. Market analysis and research activity. Basic WEB site management.

<i>Date: from - to (month/year)</i>	July 1993 - october 1994
<i>Location</i>	Turin - Italy
<i>Company</i>	Presidium S.r.l. (Certime B.V. Group)
<i>Position</i>	Managing Director Assistant - Information System Manager
<i>Description</i>	Managing Director assistant in the following fields: International relations, R&D projects, Marketing, information retrieval, e.c. Responsible of Information System and of the ICT facility. Lecturing in computer science and marketing matters.

<i>Date: from - to (month/year)</i>	September 1992 - May 1996
<i>Location</i>	Italy
<i>Company</i>	/
<i>Position</i>	Consultant
<i>Description</i>	Free lance consultant for S.M.E.s for market research, marketing, information retrieval, internal information system and management of R&D activities. Lecturing in marketing and information retrieval for SOGES

<i>Date: from - to (month/year)</i>	July 1992 - December 1992
<i>Location</i>	Turin - Italy
<i>Company</i>	SPIN S.r.L.
<i>Position</i>	Consultant
<i>Description</i>	Study "Stampaggio a caldo in Canavese - Sperimentazione dello studio sui modelli di rilevazione dei fabbisogni informativi" edited by Regione Piemonte - Assessorato Lavoro e Formazione , January 1993

12. PERSONAL AND PROFESSIONAL GOALS

To be involved in innovative initiatives at general management, strategic marketing, business development and consulting to third parties in order to contribute to their growth in a proactive and dynamic way.

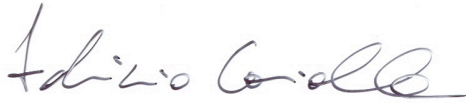
To be inserted and/or to be in condition to coordinate, dynamic teams with real challenges

To be in condition to contribute to the entrepreneurships of such initiatives.

To be in protagonist of innovative projects and initiatives with an ethical approach focused on growth and on realization of interesting industrial and entrepreneurial results at national and international level

To be able to contribute to the success of the organization and to growth from a professional and personal point of view

I authorize the treatment of my personal information as required by italian D.Lgs 196/2003.

A handwritten signature in black ink, appearing to read 'Fabrizio Conicella', written in a cursive style.

Annexes on request:

BUSINESS PROFILE

SPEECH DURING CONFERENCES AND WORKSHOPS

ARTICLES AND PUBLICATIONS

OTHERS INFO