

BUSINESS PROFILE

My back-ground is not technical but from the beginning of my professional activity I was involved as Project manager of R&D and technology transfer projects. During my experience in Distretto Tecnologico del Canavese I was involved in a number of European financed projects where part of the activity was the evaluation of ICT technologies to be implemented in companies or in public administrations particularly in activities linked to BPR issues. In last years in Bioindustry Park I was part of the team built for the evaluation of market and economic value of scientific results. I was involved also in the selecting committee for the Bioincubator. The team was composed by scientists, experts with financial background and experts in exploitation of scientific results. My role was both to contribute with my know-how related to markets and strategy and with a system integration role, i.e. it was in my responsibility to synthesize different opinion and contribution. As consequence of such activities I reached a good confidence in understanding technical information particularly but not only in health care field, and in discussing in an interactive way with scientists. In this perspective I developed a certain degree of ability in evaluating technologies from a market perspective with the goal to exploit such results from an economical point of view.

At Bioindustry Park I was involved in the start-up of proprietary R&D lab based on several integrated technology platform. I was in charge of the business plan of the lab and I was appointed to identify public financing for the first 2 years of life of the lab. I was also in charge of start-up of the Bioinformatics center (in partnership with a private company) and in the last 10 years I was involved with coaching and tutoring purposes in the start-up of 20 new companies. My contributions to the development of such initiatives was in the following areas: strategy, marketing, contacts with seed capitalist and VCs, contacts with public authorities and universities business planning. Some of those companies were research based. In this case I was also involved in IP problems solving and in supporting start-ups in managing patents from a strategic point of view. Particularly in the last 6 years I was involved also in contacts with universities in order to start exploitation projects based on scientific results. In this activity I was dealing with scouting and in negotiations in order to acquire intellectual rights on such results. I was also involved in patent filing with a supportive role.

As I told before, from the beginning of my professional life I was involved in Eu projects and networks. During my years at Distretto Tecnologico del Canavese I was in charge of internationalization of activities. To do that I entered in partnership with different organizations in Europe (particularly in Spain, Netherland, UK and Germany). At Bioindustry Park I succeed in positioning the park at European level implementing with 3 complementar activities: 1) participation in Eu funded projects with partners all around Europe (more of 10 different Eu projects in the last 7 years) 2) participation in European association such as CEBR (Council of European Bioregions) 3) partnership with specific organization on bio-incubation and science park/cluster development (particularly The technology Center of New Jersey (Usa) and Bilbao Science Park (Spain), Toscanalifesciences (Siena), Rad Biomed (Tel Aviv), LyonBlropole (France) and CBS Sfax (Tunisia)). I tried to identify partners that could be useful for the development of my organization and for the development of different companies located in the science park. In this perspective we are really selective in Eu funded projects that we starts and we try to limit the number of "strategic partnership". We have also contacts with different Italian and foreign companies operating in life science at informal level and during fairs we actively use brokerage system in order to identify new clients and partners. Last but not less I'm involved in regional, national and international working groups on innovation, incubation and technology transfer. In the last years I extendend the network of contacts and strategic partners to 2peers2 in China, India, Brasil and Australia.

From 1999 I was in charge of marketing and business development activity of Bioindustry Park. In this role I was involved in the attraction of new lessees and in the identification of clients and partners for our scientific labs. More recently we moved our attention more in the exploitation of scientific results of our lab. I used my experience in business development also to act as consultant for other organizations such as Sviluppo Italia (national development agency) to develop focused initiatives to attract FDI and to develop supporting schemes for the growth of national companies in life sciences. In business development activity I'm involved in strategic analysis, competitive intelligence analysis, market assessment, identification of potential clients/partners, contact with clients and partners, contract negotiations and if necessary solution of IP problems. In this activity I'm managing a team composed by scientist and expets in legal, IP and marketing issues. From 2009 I'm in charge of the management of a large network of life science organizations based on the start-up of R&D projects, delivery of services to companies (Business development) and in international marketing activities. Such clustering (bioPmed) activity involves now more of 80 different public and private actor. I'm managing the community and working directly in supporting particularly SMEs in their internationalization strategies and R&D project building activities.

As consultant I'm also involved in project and Business plan evaluation and I'm teaching innovation management to life sciences university students. I was also appointed as member of different advisory boards of not Italian initiatives.

In my activities I'm always considering projects and activities with an entrepreneurial approach: expected results, milestones, economical figures with a self-sustaining approach. I followed several start-ups that I coached considering myself as a part of the entrepreneurial team but at the same time focusing my activity is supporting the entrepreneurial growth of company team members.

I'm also involved in the start-up of cultural organizations: they are out of my professional interest but the ability to have a strategic approach helps me in planning and start-uping of such initiatives. I think that my project manager experience help me in order to plan initiatives but is the coupling with the capability to have a strategic overview of different activities and the marketing approach that permit to reach the final goal of specific projects that can't be considered in a separate way but that are part of the same entrepreneurial system.

In my professional experience I was involved in the management of team of different size but usually small (3 – 15). In more recent year I was involved in management of bigger teams (15 – 50). Usually my approach to problems is based on the attempt to predict problems in order to activate countermeasures. I have a "problem setting-problem solving" attitude that probably came out from my project management experience. I think that the real role of executives is to assure resources to colleagues working in order to follows the mission of the organization and maximizing returns. It is sure that executives have to be flexible enough to perceive change in the internal climate and in the external environment and have to be ready to adapt also the strategic perspectives. In this perspective I try to follows a "plan-implement-direct-monitor" approach in my activities. In doing that, I believe that it is necessary to valorize skills of colleagues. In this perspective I try to implement in my organization an empowerment system. To sum up:

- Strategic skills: strategic analysis, strategic planning and strategic management
- Project management skills: team building, team management, planning, coaching, problem solving attitude

- Organizational skills: analysis of different organizational area/cultures: network building, communication, management of consultants
- Marketing skills: public speaking, communication, user/clients analysis,

SPEECH DURING CONFERENCES AND WORKSHOPS – 1997- TODAY

1. F.Conicella - R.Maglione: "Un'esperienza Pilota di Azione Integrata d'Area: il Consorzio per il Distretto Tecnologico del Canavese", Conference "La Società dell'Informazione dal lato degli utilizzatori: scelta, uso efficace e appropriazione della Società dell'Informazione", IRES/OPSI, 26-27 03 1997, Turin
2. F.Conicella "The Consorzio per il Distretto Tecnologico del Canavese project: a model for the development of the Canavese area" -, Conference "L'implication des entreprises européennes dans le développement économique local, Développement & Emploi association, ,28/04/1998 Paris
3. A.Cicu, D.Tappero, F. Bonelli, S.Francesconi, F.Conicella, F.Valle "Managing a Customer's Requirements in a SME: A Process Improvement Initiative
th
Using an IT-based Methodology and Tool", conference 11 International Software Quality Week (QW'98) - 26-29 May 1998, San Francisco, CA - USA.
ND
Presented also to "2 International Software Quality Week Europe" - 9-13 11 1998 — Brussels
4. G. Gremmo - F. Conicella " Il Canavese: un modello organizzativo innovativo per lo sviluppo di un territorio- Case Study", Regione Autonoma della Sardegna —Start up conference - Il Piano Telematico Regionale Lago Alto Flumendosa - Villagrande Strisaili - Nuoro 9-10-11 10 1998
5. F. Conicella "Education, training and Internet: the INFOVILLE approach", First meeting of Infoville Follower Partners, Brussels, 4 11 1998
6. F. Conicella "Lo Sportello Unico per le Attività Produttive: il modello associato", conferenza ANCI - FORMEZ — USAS: "Lo Sportello Unico per le attività produttive. L'impatto sulla P.A. e sulle imprese: problemi e soluzioni possibili", Turin , 30 03 1999
7. G. Bolatto - F. Conicella "Il Sistema Imprenditoriale Canavesano: miti e realtà alla luce della ricerca DA VINCI", Conference "Diffusioni dei risultati del progetto ADAPT Da Vinci Virtual enterprise", Ivrea (TO), 17 04 1999.
8. Salvetti L. — Ricci R. — Conicella F. "I parchi biotecnologici: una nuova opportunità per le aziende farmaceutiche italiane", Conference "Le biotecnologie: situazione attuale e scenari futuri", LXV meeting of Società italiana per il progresso delle scienze (Italian Society for the progress of sciences), Università degli Studi di Cassino, Cassino, 7-8 10 1999
9. Poggio C. — Ricci R. — Conicella F. — Caputo G. "I PST piemontesi e lo start-up imprenditoriale: il caso di Tecnorete, Bioindustry Park Canavese ed Innosense", Workshop "I Parchi scientifici e lo sviluppo locale: politiche di intervento ed esperienze di trasferimento tecnologico" Bari, 23/02/2000
10. Ricci R. – Poggio C. – Conicella F. "Start-up imprenditoriale, incubatori e trasferimento di tecnologie: l'esperienza del Bioindustrypark Canavese", APSTI thematic Conference "Tecniche e realizzazioni di trasferimento di tecnologie" , Porto Conte Ricerche – Tramariglio (Alghero), 24/10/2000
11. Conicella F. "Bioindustry Park Canavese SpA: a Company presentation" International Bio partnering convention, Milano, 15 – 16 novembre 2001
12. Conicella F., Salvetti L. "Diffusione dell'innovazione, trasferimento di tecnologie e ricerca e sviluppo nei settori legati alle scienze della vita: le azioni del Bioindustry Park Canavese", Le esperienze dei Parchi Scientifici e Tecnologici nello sviluppo delle biotecnologie in Italia, Padova, 29/11/01
13. Conicella F., Robasto A. Bellone B. G. Balbo, P. Bazzoni "I Parchi scientifici e Tecnologici piemontesi e DIADI2000: sperimentazione di un modello integrato di trasferimento tecnologico", I nuovi percorsi dell'innovazione: Centri di ricerca, Piccole e Medie Imprese e finanziamenti per favorire e sviluppare progetti congiunti", Torino, 29/11/01
14. Conicella F. "Piemonte Biosciences – un modello per la valutazione dello stato delle scienze della vita a livello regionale" – Workshop "I Parchi Scientifici per la generazione e lo sviluppo delle imprese biotech" – Padova - Bionova 2003, 06/06/2003
15. Conicella F. "Dall'Università all'industria: il caso delle Biotecnologie" 1° Convegno Biotecnologi – Sezione Piemonte, Torino 28 Febbraio 2004.
16. Conicella F. "Life Sciences and Industrial Development: The Bioindustry Park del Canavese Approach", BTi Seminars - International Biotech 2003, London, 26 november 2003
17. Conicella F. "Le biotecnologie e la crescita di un sistema territoriale: Il caso del Piemonte e del Bioindustry Park", Promuovere le tecnologie per la salute – iniziative europee a confronto, Bologna 30 novembre 2004
18. Conicella F. "Piemonte Biosciences 1&2: L'analisi a livello regionale come nodo di un osservatorio nazionale", Workshop Comitato Nazionale Biosicurezza e Biotecnologie-Regioni sullo sviluppo delle Biotecnologie, Roma, 1 dicembre 2004
19. Conicella F. Biovision 2005 – EuroBioCluster seminar "Networking Europe's Biotechnology: critical mass and Hubs of Excellence, the two triggering factor. Participation to the round Table "Adding value at all levels of networking", Lyon (FR) 14/04/2005
20. Conicella F. "The Bioindustry Park and Piemonte Case", Financing the biotech sector: towards a decentralised system? In the context of BIONOVA 2005, Padua, 20/04/2005.
21. Conicella F. "Piemonte Biosciences: a quali-quantitative analysis", Technology Made in Italy work-shop – Biotechnology in Piedmont, Handelskammer Hamburg, 12 may 2005
22. Conicella F. "A tool to scout the innovative start ups in Biotechnology sector" Panel 4 "Models tools and actors to support innovative start-ups". Triple Helix conference, Torino 20/05/2005.
23. "Variable geometry of triple helix session 6b: case studies – RegionsII", Chairman, Triple Helix conference, Torino 18/05/2005.
24. Conicella F. "Business aspects of Biotechnology Inventions", Work-Shop Biotech, Union Congress, Spoleto, 26/05/2005
25. Conicella F. "The biotech revolution: is it a Myth? – Cluster presentation" Bioalps convention 2005. Geneve, 14/06/2005
26. Conicella F. "The Italian biotech industry: overview, trends and opportunities" – The 2005 Italy Biotech business breakfast – exploring opportunities for partnering, research and investment, november 15, 2005, Cambridge, Massachusetts US, The hotel@MIT
27. Conicella F. "From science to business: the possibile path to valorize scientific results in a business perspective", 1° FIMA International conference "Model and Methods for Human Genomics", Ayas-Champoluc, Aosta Valley, Italy, 26/01/2006
28. Conicella F. " Biotecnologie e le scienze della vita – una priorità economica", Round table "Il Nord Ovest: un modello organizzativo", Conclusioni, Genova, 27/02/2006
29. "The route from Basic research to market in British and Italian Biotechnology companies", Chairman, Milano, 21 marzo 2006
30. Bio-innovation Day "Session n° 2 – Start-up companies, session B" Co-chairman, Geneve, 25 marzo 2005
31. Conicella F. "Biotecnologie e finanza" , partecipazione alla tavola rotonda "Come la finanza incontra i bisogni del settore biotecnologico", Roma, 27/03/2006

32. "From strong basic research to company development" – Conicella F." Chairman and closing remarks, Italian country seminar, BIO 2006, Chicago (USA), 09/04/2006
33. Conicella F. " Le bioscienze in Piemonte e l'opportunità derivante dalla convergenza tecnologica" - Seminario "Micro/nanotecnologie e biotecnologie: integrazione nell'industria piemontese", Torino 17/05/2006.
34. Conicella F. "The creation of Biotech start-ups", Good Practice in action session, Council of European Bio Regions Inaugural meeting, Cambridge – 1-2-June 2006
35. Conicella F. "The experience of a Science Park focused in Life sciences", Regions for economic change – Innovating through EU regional policy conference – Work-shop "Setting up innovation infrastructure and innovation support services", European Commission, Bruxelles 12-13 June 2006
36. Conicella F. "Innovazione contagiosa: reti, poli di ricerca, bioparks e biovalleys" Seminario "Tech transfer: il salto dal laboratorio universitario all'impresa", Milano 13 giugno 2006
37. Conicella F. "An ERRIN Success Story: the NET-BIO-CiuE Project", NETWORKS IN NETWORKING, in the context of XV EBN annual congress, Naples, 28/06/2006
38. Conicella F. "WorkShop: Bioincubation: from scientific results to successful companies" in the context of CNB9 conference, Chairman and introduction, Colletterto Giacosa, 8 settembre 2006
39. Conicella F. "NetBioClue work-shop - Biotechnology in Europe: perspectives on networking and cooperation", Chairman, Bioforum, Milano, 19 settembre 30/09/2006
40. Conicella F. "Il sistema dei Parchi scientifici piemontesi e le nanotecnologie", Seminario "Micro e nanotecnologie in Piemonte", Nanoforum, Milano, 28 settembre 2006
41. Conicella F. – Cattaneo C. "Piedmont and Lombardy biotech clusters: actions for the development of a cluster networks", europa Innova conference, Valencia, 27/11/2006
42. Conicella F. "Il ruolo di un Parco scientifico nello sviluppo del settore biotech: tra azioni locali e visione globale", Convegno "Ricerca & economia in Italia nel settore Biotech: scenari, finanziamenti e strategie", CEINGE, Napoli 15/12/2006
43. Conicella F. Panel Rhone-Alpes/BioAlps: a new emergine biotech hub in Europe", BioData 2007, Geneva 24/01/2007
44. Conicella F. "Opportunities for research and young researcher", I meeting of the italian doctorate students and bursars in neuroscience and related subjects, Molecular Biotechnology Center , Torino 30/03/2007
45. Conicella F. "A partnership to support the common growth: the European Bioalpine Convention", AlpCity International seminar "Towards innovation through strategic transfer and networks", Torino, 3/04/2007
46. "Italian Biotech Industry: Assets and Opportunities for Italian-U.S. Collaboration" - Conicella F. Moderator and closing remarks, Italian country seminar , BIO 07, Boston (USA), 6/05/2007
47. Conicella F. "Incubation: a partnership approach", conferenza: "Eporgen: 18 months later: where we are and where we are going - A day dedicated to Venture Capital", Bioindustry Park, 24/05/2007
48. Conicella F. "Early deals in Biotech: Technology transfer and start-up development", LESI conference 2007, workshop "Early Stage Biotech Deals - From Universities and Institutes Into the Industry Pipeline", Zurich, 19/06/2007
49. Conicella F. – Fumero A. – Baldi A. "K.I.T.E. and Discovery Initiatives: how to build a positive environment for creativity in a specialised science park", work-shop "Building Innovation" XXIV world Conference on Science and Technology Parks, Barcelona (ES), 2-4 July 2007
50. Conicella F. panelist, work-shop "Synergies between the Biotech Sector and Science Parks", work-shop "Building Innovation" XXIV world Conference on Science and Technology Parks, Barcelona (ES), 2-4 July 2007
51. Conicella F. "Piemonte Biosciences: an overview", work-shop "The Italian Bio-Metacluster: a key industry and research sector in three local areas", European Parliament, Brussels, 16/07/2007
52. Conicella F. ASSOBIOTEC session "L'industria Biotech in Italia". Bioforum Conference, 25/09/2007
53. Conicella F. "The Science Park as a system integrator", work-Shop "When Europe rediscovers the virtues of public / private research consortia - Competitiveness clusters: the French collaborative research and its European equivalent models.", EURO BIO 2007, Lille (FR) 27/09/2007
54. Conicella F. "The Bioindustry Park incubation experience", Italya ve Turkiye – Biyoteknoloji ve Nanoteknoloji alanlarında isbirlii imkanlan Seminer-Ikili gorusmeler", Istanbul, 22-23 novembre 2007
55. Conicella F. "Bioindustry Park: a partner for the development of biotech", Technologie Atlas Italien 2008", Berlin, 26 novembre 2007
56. Conicella F. "Why we need someone to help us in transforming science into products?", Animal cell Technology Industrial Platform annual meeting, Ivrea, 30 november 2007.
57. Conicella F. panelist, work-shop "Biotech cluster development: best practices and models to share", Milan, 18th February 2008
58. Conicella F. " Biotecnologie ed opportunità lavorative: tra bisogni aziendali e differenze culturali", 2° congresso dei Biotecnologi – sezione Piemonte, 1/03/2008, MBC, Torino
59. Conicella F., moderator and introduction, work-shop "Clusters' Cooperation: Benefits for Companies", 7 april 2008, Bio Europe spring 2008, Madrid
60. Conicella F., "Technology Transfer and Bioincubation: the Bioindustry Park proposal", work-shop Italy-India forum for the opportunities of cooperation in biotech & nanotech", 17 april 2008 New Delhi.
61. Baldi A., Conicella F., Romani K "i-Techplat: a partnership-based tech transfer engine" Valencia - April 24th, 2008 – TII 2008 Annual Conference
62. Conicella F. "Science, technology transfer, Incubation: life science sector and the Bioindustry Park del Canavese experience LES Chicago International Conference – May 2008, 5-O Successful Approaches in Business Incubation and Science Parks, Chicago, 5-8 may 2008
63. Romani K, Conicella F., Baldi A., "Bio-incubation: a privat/public partnership based approach", Industrial biotechnology international conference – IBIC 2008, " Back to the future for European Industry", Napoli 8-11/06/2008
64. Conicella F. "Quand le public soutien le privé: Le biocluster facilitateur", Bioalps networking day 2008, EPFL Lousanne, 17/09/2008
65. Conicella F. Chairman and introduction, work-shop "Academic research and setting up of new enterprises: case studies and prospects", Bioforum, Milan, 02/10/2008
66. Conicella F. panelist, work-shop "Le istituzioni pubbliche incontrano le PMI: opportunità di partnership per innovare", Piazza dell'Innovazione, Turin, 25th october 2008
67. Conicella F. panelist, work-shop "Emerging approaches to cancer detection, drug development and therapy", Italy-USa Bio-Nano forum 2008, Boston, 6-7 november 2008
68. Conicella F. "Biotechnology in Italy and science Parks", Path to Europe Event, Section 2: Biotechnology, Astana (Kazakhstan), 3-4/12/2008
69. Conicella F. "The Biotech sector in Piemonte", work-shop "Piemonte region: R&D and innovation, driver for investment attraction in high value added sectors, Italian Institute of culture, 10/12/2008, London (UK)
70. Conicella F. Healt Care Biotech forum –Rome 31-31 march 2009 – expert in company presentation panels.
71. Conicella F. "Biotech development in Europe: from science park to innovation clusters" and "Incubation management: what we have to know?", Reunion de reflexion sur l'implication des centres de recherche dans le developpement durable", 2-3 avril Sfax – Tunisia

72. Conicella F. "Il brevetto come fattore chiave di sviluppo delle imprese biotecnologiche", Work-shop "Tecnologie della salute e della vita", CCIAA Torino, 23/04/2009
73. Conicella F. "Biotech cluster development in Europe between market and policies. An Italian experience", International conference on Innovation cluster – ICIC 2009 Daedok, Daejeon South- Korea, 12-13 may 2009
74. Conicella F. (Chair, introduction and conclusions), "Bio_manufacturing and high-tech facilities: how to share tools between regions?", Global Biotechnology issue Trak, Session 2740, Bio 2009 conference, Atlanta 18-21 may 2009
75. Conicella F. Chairman and Introduction, Work-Shop "Business opportunity: Nanomedicine", Nanoforum 10 June 2009, Torino Italy
76. Conicella F. "Dal Parco scientifico alla rete locale di attori", conferenza "Giornata delle Biotecnologie siciliane", Catania, 20/06/2009
77. Conicella F. "Bioindustry Park del Canavese: Opportunities from an Italian Science Park specialised in Life Science", Sino-Italian TechX, Hong Kong (22/06/2009), Shanghai (24/06/2009)
78. Conicella F. "Starting a Spin-off/start-up", work-shop "Industrial day: Starting a company", 22 european conference on Biomaterials, Lausanne, 8 september 2009.
79. Conicella F. "il cluster biotech Piemontese e l'iniziativa bioPmed", Workshop III 4° bando HEALTH dell
80. Settimo Programma Quadro Opportunità di finanziamento per PMI, Università e Centri di Ricerca, 18/09/2009, MBC, Torino
81. Conicella F. "bioPmed, the Piemonte Innovation cluster on biotech & med-tech: excellencies in Imaging techniques", BioPARTnering europe, London, 14/10/2009
82. Conicella F. "SMEs Globalisation processes in life science: role and importance from an european perspective", Bioculture final conference, Bruxelles, 15/10/2009
83. Conicella F. "Biotech development and Science Park: the Bioindustry Park/bioPmed case", Villes universitaires: un espace de developpement economique et humain conference, Esch-sur Alzette – Belval, Luxembourg – 16/10/2009
84. Conicella F. "Bioindustry Park and bioPmed: Wich role in start-up creation and incubaton???" work-shop "The role of science Parks in the start-up creation and business incubation" International Event and Conference on Biotechnologies, Milan, Milan Fair Center – Rho, 26 November 2009
85. Conicella F. "The value of transnational research for the young biotech companies" and moderation, work-shop "Transnational research in the biotech field: opportunities for start-ups in Europe" International Event and Conference on Biotechnologies, Milan, Milan Fair Center – Rho, 27 November 2009
86. Conicella F. "Il concetto di Innovazione", IX ciclo formativo cultura d'impresa Torino Martedì 16 febbraio 2010
87. Conicella F. "Il finanziamento delle start-up biotech", convegno "Il ruolo dei Parchi scientifici e tecnologici nella creazione e nello sviluppo di imprese biotech in Italia", Lodi, 24/03/2010
88. Conicella F. "Biotech companies: between technology transfer from Universities and licensing out. Things to know to facilitate the process", Work-shop "Biopharmaceutica Manufacturing and process development", ISPE Milan coonference 2010, 22-23/03/2010
89. Conicella F. "From local activities to global development: lesson learned from Bioindustry Park and bioPmed cluster experience" work-shop "Biotech and Nanotech across the Mediterranean: partnering for innovation and competitiveness"; Roma, 27/05/2010
90. Conicella F "Nanomedicine and Nanobiotechnology: opportunity for growth, The bioPmed position" Nanoforum Torino 16/6/2010
91. Conicella F. (member of the panel in substitution of A. Giari) Workshop "Come finanziare l'innovazione per far ripartire l'Italia", organised by Glocus, Rome 23/06/2010
92. Conicella F. "Innovative ecosystems in life sciences – from a science park to an innovative cluster: the Bioindustry Park/bioPmed case", Seminario Internacional Brasil – Uniao Europeia "Inovacao em arranjos productivos Locais" Brasilia 30/06 – 1/07/2010
93. Conicella F. – Romani K. Royere E. "The ALPMED life science innovative eco system – from 3 different territories to a shared vision of life science development", work-shop "Innovation in the ALPMED euroregion – cooperative projects between clusters", The Chambers of Commerce and Industry of The ALPMED Euroregion, Brussels, 13/07/2010
94. Conicella F. "From science to business: The Bioindustry Park approach", session "Science meets business", XX National meeting on medicinal chemistry, Abano Terme,(PD) ITALY, 14/09/2010
95. Conicella F. "bioPMed ed il Polo formativo biotecnologie", Giornata di Studio Figure Professionali post diploma nell'ambito delle Biotecnologie, 16/09/2010, Bussoleno (TO) Italy
96. Conicella F. "Life science development at territorial level: a prtnership based approach", round table on life sciences, work-shop "Doing Business in Piemonte region", Tel Aviv, Israel, 04/10/2010
97. Conicella F "bioPmed come esempio di biolcluster italiano", work-shop "Verso la Campania BioRegion", prospettive e strategie di sviluppo per la creazione di un cluster regionale delle biotecnologie", Napoli, 23/09/2010
98. Conicella F "Bioindustry Park, bioPMed cluster and BIO-CT: "sharing" across different initiatives", "Regional initiatives for drug development" EPISODE-Bio-NMR, Napoli, 28-29 ottobre 2010
99. Conicella F. ""The Route from Lab to Industry: the Bioindustry Park and the bioPmed experience", Bi-national conference on Technology Transfer – Tel Aviv, Israel, novembre 23, 2010.
100. Conicella F. "From local to global: development strategy of a regional cluster", CEBR Annual Meeting, Granta Park, Cambridge, 17/01/2011
101. Conicella F. – Table ronde "Positionnement et articulation des pôles avec les clusters, qu'ils soient locaux, européens ou internationaux", 8e journée nationale des pôles de compétitivité, jeudi 27 janvier 2011, Ministère de l'Economie, des Finances et de l'Industrie - Paris
102. Conicella F. "General Introduction: the life sciences point of view" and moderation round table "Status and potential in the research and development in the biomedical sector", conference: "Polymeric materials for medical implants" "Alessandria (Italy) 03/11/2011
103. Conicella F. "A life sciences cluster and the BiotechJob initiative: which synergies?", Assemblea Nazionale ANBI_2011 - Auditorium IFOM-IEO Campus, , Milano, 14/03/2011
104. Conicella F. "Il concetto di innovazione...un anno dopo", Università di Torino, X ciclo formativo (ottobre 2010/luglio 2011) 24/03/2011, Torino
105. Conicella F. introduction and moderation of the work-skop " Growth infrastructures: are clusters useful for company growth?", Euromedtech 2011 – Torino (Italy) 17-17/05/2011
106. Conicella F. "BioPmed: the Piedmont innovation cluster for bio and medical technologies", EPISODE Event: Exploiting opportunities for the development of businesses in the Life Science sector, Siena (Italy), 30 May 2011
107. Baldi A. – Conicella F. – Bassi S. "bioPmed – "cloud" approach for a sustainable life sciences cluster", XXII ISPIM conference, Hamburg, 12-15 June 2011
108. Conicella F. "Bioindustry Park and bioPmed: a partnering opportunity" Worsk-shop "Italian Biotech special promotion initiative for USA – Road Show STPs", Lodi, 17 June 2011
109. Conicella F. "Project Building: back to the basics" Work-Shop "Les Programmes Européens au Service du Développement Local et Régional", Atelier "Montage de Project" Sfax (Tunisia) 20 june 2011
110. Conicella F. "From science to market: technology Transfer, start-ups and cluster. Development in microbiology and biotech. From the theory to the practice (Bioindustry park and bioPmed)", conference „Microbiologic biotechnology –the scientific intensive domain of modern knowledge“, Chişinău, Moldova, July 6-8 2011

111. Conicella F. "Le Frontiere delle biotecnologie", UNITO-Atlante, Gli incontri dell'atlante: mercato del lavoro e sbocchi professionali", Torino 11 luglio 2011
112. Conicella F. "Sharing Facilities 2.0 – The trans-cluster approach " Work-shop "Organization of European clusters: collaboration or competition?" panel "Sharing facilities", 13/07/2011, Genopole Evry (France)
113. Conicella F. "Clusters « glocal » strategy: wich advantages for the companies?", Work-shop "Organization of European clusters: collaboration or competition?", Innovation days 2011, 26-28/09/2011, Paris (France)
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119. Conicella F. Chairman work-shop "The future of clusters and their management in life sciences", CEBR Annual Meeting, Munich, 16-17 January 2012
120. Conicella F. "Getting results internationally " (Moderation), "The Partnerport concept" and "Converging technologies: what does it mean for a life science cluster?", Internationalisation Spring School, Torino 26-28/03/2012
121. Conicella F. "From Bench to industry through company creation" and "TT coaching and Innovation management", Bioprotech work-shop series, Sfax (Tunisia), 14-15/05/2012
122. Conicella F. "Un approccio marketing all'innovazione", Università di Torino, X1 ciclo formativo (ottobre 2011/luglio 2012) 24/05/2012, Torino
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129. Conicella F. "Financing biotechnology development: an introduction" Session 3 "Sourcing Investment in innovation", Bioprotech International – conference on bioproduction, Sfax (Tunisia) November 5-8 2012
130. Conicella F. chairman, introduction and conclusion conference PRO-GETTO – organizzare l'innovazione, Torino 14/11/2012
131. Conicella F. "Innovazione, Biotecnologie ed opportunità", Convegno "Biotecnologie tra futuro e lavoro", Padova, 26/11/2012
132. Conicella F. Table ronde "Bioparcs et cluster locaux: s'implanter en ile de france pour reussir et cooperer", Convention MEDICEN Paris region, 2012, Paris, 10/12/2012
133. Conicella F. "Come impostare una strategia di internazionalizzazione nel settore Life sciences", convegno "Dalla ricerca al mercato, quali strategie per le imprese life science in Toscana", Siena 14/12/2012
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142. Conicella F. "Developing Innovative start-up 1.0", Convegno annuo della Società Italiana dei Biomateriali, Baveno (NO), 04/06/2013
143. Conicella F. " Introduzione" "work-shop "Un cluster di Blue economy per lo sviluppo Territoriale: dall'idea al progetto", Università Cattolica di Piacenza, Piacenza, 5/06/2013
144. Conicella F. "Innovation management and exploitation: from scientific results to start-up creation" and "Traditional and strategic use of I.P.", Summer school Innovation and Technology management in medical and pharmaceutical biotechnology", Bologna University, 05/07/2013
145. Conicella F. "Health care: trend, priorities and opportunities for the textile sector", 12° textile innovation days, Biella, 17/07/2013
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147. Roundtable "Infra-structure: Creating an Environment for Bio-Innovation" Conicella F. Participant. Biopartnering Latin America, Rio de Janeiro (Brasil), 12/09/2013
148. Conicella F. "High Technology Districts and Clusters in the national and international framework", VI foresight Course, "Biotech and Innovative science to meet patient needs", Bari 30/09/2013
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150. Chairman Conference "'Alte tecnologie come fattore indispensabile per la competitività europea nel mondo globalizzato", "Festival delle buone tecnologie – La Polonia da scoprire", Torino, 06/11/2013

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POSTER

Conicella F. – Baldi a. – Romani K. "Bioindustry Park Canavese: A Science Park willing to exploit scientific results" 5Th CONIDEAS International conference, 26-28/11/2008 Valencia (Spain)

SCREEN PLAY

Screen Play for "The Spallanzani's truth: "evidences" under microscope", texts and direction of Alice Fumero. First performances By KITE, 13/11/2008

Others:

- Participation as attendee to conferences and fairs in Europe, USA, Cina, etc.
 - President of KITE Cultural Association (www.iniziativakite.org) from 2012 Vicepresident from 2009 to 2011.
 - Member of GEI from april 2002. Collaboration with GEI (Gruppo economisti d'Impresa) in the management of the GEI web page dedicated to Biotechnology.
 - From 2003 to 2004 member of managing board of Natale Cappellaro Foundation for the creation of a Museum of writing and ICT Tecnology in Ivrea (TO) - Italy
 - From june 2001 to september 2002 member of the Managing Board of Musical Lyceum Association in Ivrea (TO) Italy
 - From 1995 to 1999 member of the Board of Director of TGS of Ivrea (TO), a no-profit young tourism organisation.u
 - Work-shops and lessons to students of University of Torino, Università Josef Fourier Grenoble (F) University of Milano Bicocca, University Piemonte orientale in Bio-management field. Tutoring for University and Phd students in Economics and Political science.
 - Travel for business and tourism in Europe, America, Africa and Asia
-
- "Corso di formazione in materia di sicurezza Lavoro per dirigenti", Università degli Studi del Sannio, gennaio 2014
 - "Tutor per apprendisti" on line training course – Regione Piemonte – october – november 2013
 - 20-21 january 2014 "Multisource financing for clusters in the new programming period", European Academy, Berlin
 - 30/09 -1/10/2013 "VI foresight Training Course, "Biotech and Innovative science to meet patient needs", Bari
 - 11-12 april 2013 "Smart specialization strategies", European Academy, Berlin
 - 26-28 March 2011"Internationalisation spring school" , ABC Europe project, Torino
 - March 2004 "Developability assesement – The logical approach to discovery lead selection"CPA courses Colletterto Giacosa (TO) Italy
 - March 2003: training course for "Representative of workers for safety and security" – Casa della Carità Arti e Mestieri, Ivrea (TO) - Italy
 - June 2000: training courses "European Patent Classification" and "Esp@cenet" – European Patent Office
 - September 1997 - october 1997. Training course "Training the trainer action: methodologies for the job orientation" –(NOW Emploi Action Project – Ivrea (TO) – Italy)
 - Settembre 1989 - Ottobre 1989. Corso "New trends in international trade" (Istituto Universitario di Studi Europei - Torino - Italy).